

**CATHERINE COLEMAN ECKEL**

Curriculum Vitae

*Department of Economics**Texas A&M University***EMPLOYMENT:**

University Distinguished Professor, Texas A&M University, 2015.

Sara & John Lindsey Professor, Department of Economics, Texas A&M University, 2012-present.

Ashbel Smith Professor of Economics, School of Economic, Political and Policy Sciences, University of Texas at Dallas. 2005-2012.

Director, Center for Behavioral and Experimental Economic Science (CBEES), University of Texas at Dallas, 2007-2012.

Professor - Department of Economics, Virginia Tech, 1998 to 2005. Associate Professor, 1989 to 1998. Assistant Professor - 1983 to 1989. Associate Department Head - 1987-1993.

Director, Laboratory for the Study of Human Thought and Action, Virginia Tech. 2002 – 2005.

Assistant Professor - Policy Division, Faculty of Commerce and Business Administration, University of British Columbia, Vancouver, BC. January, 1981 - July 1983.

**Temporary/Visiting Positions :**

Visitor, Faculty of Business and Economics, Monash University, Melbourne, Australia, July-August 2013; July 2015.

Associate Fellow, CIRANO (Centre interuniversitaire de recherche en analyse des organisations), Montreal, 2004-present.

Fellow, Wissenschaftskolleg zu Berlin (Institute for Advanced Study), May - July 2002.

Program Director, National Science Foundation, Economics Program, Arlington, VA 22230. June, 1996-June, 1998.

Visiting Associate Research Scientist - Economic Science Laboratory, University of Arizona, Tucson, AZ 85721. September, 1994 - May 1995.

**EDUCATION:**

B.S., Economics, Virginia Commonwealth University, 1977.

Ph.D., Economics, University of Virginia, 1983.

**HONORS AND AWARDS:**

University Distinguished Professor, Texas A&M University, 2015.

Carolyn Shaw Bell Award, Committee on the Status of Women in the Economics Profession, American Economic Association, 2012. For advancing women in economics.

Wilson Visiting Scholar Award, University of Arizona, 2008.

X-Caliber Award, University award for innovation in teaching technology, Virginia Tech, 2004

Diggs Teaching Scholar Award, University award for integrating teaching and research, Virginia Tech, 2004

Principles of Economics Teacher of the Year, Department of Economics, Virginia Tech, 2004

Teacher of the Year Award, Department of Economics, Virginia Tech, 1993-94.

Virginia Tech Economics Club Excellence in Teaching Award, 1986

Dupont Fellowship - University of Virginia, School year 1979-80  
Virginia Governor's Fellowship - University of Virginia, School years 1977-79.

## **FUNDED RESEARCH:**

### **National Science Foundation Grants:**

#### **PI or Co-PI:**

Collaborative Research: Identity, Stereotype Threat, and Black College Student Success (SES-1530796) 09/01/2015 - 08/31/2018. \$305,127. With William Darity, Duke University, and Lawrence McNeil, Prairie View A&M.

Collaborative Research: Measuring Preference Stability and Change: A Panel Study (SES-1534411) 08/15/2015 - 07/31/2021. \$272,073. With Rick Wilson, Rice University.

Interdisciplinary Workshop on Cooperation, Conflict and the Evolution of Sociality. PI, with Sarah Brosnan and Randolph Nesse. (SES-1331418). 09-01-2013 – 02-28-2017. \$121,546.

Workshop: Biennial Social Dilemmas Conference. PI, with John Ledyard and Elinor Ostrom. (SES-1157969). 10-01-2012 - 09-30-2013. \$40,176.

It's Not (Just) About the Money. PI, with Sheheryar Banuri. Collaborative with Angela de Oliveira. (SES-1062055) Collaborative with Angela de Oliveira; PI, with Sheheryar Banuri. 04/01/2011 – 03/31/2013. \$216,007. (Transferred as 1344018, 09/12-03/15)

NCSS/W: Substantive Expertise, Strategic Analysis and Behavioral Foundations of Terrorism. Co-PI with Rachel Croson (PI), Daniel Arce, Chetan Dave. 9/09-8-11. \$149,885. (BCS-0905044) (Appointed PI 08/2010).

Collaborative Research: NSCC/SA: Behavioral Insights into National Security Issues. Co-PI with Rachel Croson (PI), Daniel Arce, Chetan Dave, Enrique Fatas. Collaborative with Charles Holt at University of Virginia. 09/09 – 08/11. \$440,183 (BCS-0905060)

“RAPID: The Impact of Stimulus Spending on Energy Efficiency in a Low-Income Dallas Neighborhood: Implications for Science Policy.” Co-PI, with James Murdoch and Rachel Croson. 08/09-07/10. \$198,037. (SBE-0943449).

“Doctoral Dissertation Research in Political Science: An Experimental Study of Bribery, Nepotism, and Patronage.” With Sheheryar Banuri. 06/09-07/10. \$11,981. (SES-0921884)

“RAPID: Collaborative Research: Recovery Spending and Citizen Expectations.” Collaborative with Rick Wilson, Rice University. 06/09-05/10. \$59,938. (SES-0938144).

“AOC: Publicly Driven Investment, Neighborhood Change and Household Behavior.” Co-PI with James Murdoch. 10/08 – 9/11. \$1,000,178. (SES-0827350).

“Small Grant for Exploratory Research: DGF-NSF Research Conference on Contextualizing Economic Behavior.” 7/08-12/09. \$103,216. (SES-0836134)

“Preferences and Poverty Traps: Experimental Investigations of Risk, Time and Social Preferences.” Co-PI, with Rachel Croson (PI) and Angela de Oliveira. 3/08-2/11. \$165,438. (SES-0752855).

“Collaborative Research: WITS: A Wireless Interactive Teaching System.” Collaborative with Sheryl Ball, Virginia Tech. 8/06-7/10. \$154,236. (DUE-0618646)

“SGER: The Impact of Hurricane Katrina on Charitable Giving: An Experimental Study.” Co-PI with Philip J. Grossman 11/05-10/08. \$98,776.00 (SES-0554893)

“Experimental Measures of Preferences to Augment Survey Research.” With David K. Levine, Duncan Thomas, V. J. Hotz, William R. Zame. 10/04 – 4/06. \$88,000. (SES-0443708)

“Collaborative Research on Trust, Race, Framing and Institutions .” Collaborative with Rick Wilson, Rice University. 8/03 – 11/09. \$169,722. (SES-0318180 and SES-0618226)

“Doctoral Dissertation Research: The "Give" and "Take" on Restaurant Tipping.” With M. Parrett. 3/03-9/04. \$11,860. (SES-0241935)

“Classroom Experiments for Large Lecture Classes: A Wireless Solution.” With S. Ball and Kevin Oliver. \$74,632 + \$19,375 supplement. 3/02 – 2/04. (DUE-0127839 and 0127449)

“Charitable Giving: A Field Test of Rebates v. Matching Subsidies.” Co-PI, with Philip Grossman. \$320,500. 3/02 – 2/07. (SES-0136684)

“Game Theory and Social Interactions: A Virtual Collaboratory for Teaching and Research.” \$221,000. 2001-2006. Subaward under an Infrastructure grant to Charles Holt (PI), U. of Va. (SES-0094800)

“Collaborative Research: Social Signaling and Reputation in Games with Facial Schematics.” 1999-2003 With Rick Wilson, Department of Political Science, Rice University. (SBE-9819671) \$136,000.

"Status in Economic Decision Making," with Sheryl Ball and Philip Grossman. 1995-1997. \$50,000.

#### **Other NSF Support:**

“Field Experiments on Charitable Giving at a Public University.” Faculty Associate. Jonathan Meer (PI). (SBE-1338680). 2013-2014, \$199,000.

#### **ADDITIONAL EXTERNAL GRANTS :**

Leadership in Fundraising, *Science of Philanthropy Initiative*. \$9,948. With Wei Zhan (dissertation support). 8/13-8/14.

Social Organization of Care Provision, *Russell Sage Foundation*, (UTD award - \$28,784 in 2009; \$18,000 in 2010.) With Paula England and Nancy Folbre. 9/09 – 8/10.

Revealed Preference: Disaster Response and Social Resilience, Center for Natural Disasters, Coastal Infrastructure, and Emergency Management, *Department of Homeland Security*. Participant with partner institution LSU, overall lead institution UNC, overall PI for COE, Gavin Smith. Award number: 2008-ST-061-ND 0001. (Eckel-UTD subaward from LSU, \$165,600). 7/08 – 6/11

Preferences and Economic Decision Making. *National Institutes of Health – NICHD (R01)*. Co-PI, with Duncan Thomas (UCLA), PI. 6/05-5/10

Measuring Preferences in Social Surveys. *National Institutes of Health – NICHD (R21)*. Co-PI, with Duncan Thomas (UCLA), PI. 4/05 – 3/07

Incorporating Experimental Measures of Preferences into Survey Research. With V. Joseph Hotz, Cathleen Johnson, David Levine, Cesar Martinelli, Susan Parker, Luis Rubalcava, Seth Sanders, Graciela Teruel, Duncan Thomas, William Zame. Funded by the Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation.*, \$113,000. January 2005 – July 2005. Extended to 12/07.

Using Simple Games to Measure Trust, Risky Behavior, Cooperativeness, and Patience in High School Students. With Phil Grossman and Kate Johnson. Funded by the Network on Preferences

and Norms, *John D. and Catherine T. MacArthur Foundation*. Phase I: \$31,395, April 15, 2001 – April 14, 2002. Phase II: Houston Schools: \$145,000. December 2003 – July 2007. Extended to 12/07

Fostering Adult Education: A Laboratory Experiment on the Efficient Use of Loans, Grants, and Savings Incentives. (Co-PI with Kate Johnson and Claude Montmarquette), *Human Resources Development Canada* (\$750,000 CAD), June 2002– May 2003

Rebate Versus Matching: A Field Test of the Effects of Different Subsidy Types on Charitable Contributions. *The Aspen Foundation*. \$46,000. 2001-2004.

Evaluating the Implementation of Participatory Exercises in Large Economics Lecture Classes via Student Interaction with Market Simulations Enabled by Wireless Technology. With S. Ball, K. Oliver, S. Midkiff. *Andrew Mellon Foundation*. \$50,000. 2001.

Rebates v. Matching: An Experimental Test of the Effects of Different Subsidy Types on Charitable Contributions. \$30,000. With Phil Grossman. Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*. April 15, 2001 – December 31, 2004.

Automobile Extended Warranties: An Empirical Proposal. \$20,566. With Nancy Lutz and Evan Moore. Funded by the *John D. and Catherine T. MacArthur Foundation*, Network on the Nature and Origin of Preferences. 2000-2002.

Playing it Safe: Gender Differences in Risk Aversion. With Philip Grossman and Nancy Lutz. Funded by the Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*. 1997-2001. \$25,000.

Sources of Diversity in Risk Acceptance. With Martin Daly and Margo Wilson, Department of Psychology, McMaster University. This is a grant to support two interdisciplinary workshops and to sponsor research, with the purpose of producing an edited volume on the topic. Preferences Network, *John D. and Catherine T. MacArthur Foundation*, 1997-2001. \$70,000.

Nonprofit/For-Profit Competition: Do Differential Subsidies Help or Hurt Society. With Rich Steinberg. *Initiative on Nonprofit Entrepreneurship of the Center for Entrepreneurial Studies, NYU*, \$9800. July 1992-May 1993.

Assessing the Need for Economics and Business Education and Research in Central and Eastern Europe. *South-East Consortium for International Development, International Development Summer Scholar Award*, 1991. \$25,821. With Bernard LaBerge and James Littlefield.

The Distributional Consequences of Mixed Enterprises.” With A. Boardman and A. Vining. Supported by the *Max Bell Foundation*. \$20,000. 1982.

#### **RESEARCH AFFILIATIONS AND NETWORKS:**

Fellow, Institute for Science, Technology and Public Policy, Bush School of Government and Public Service, Texas A&M University. Since 2013.

Steering Committee and Member, Research Coordination Network: Social Observatories Coordinating Network (SOCN). Supported by NSF SES-1237498, PI – Dr. Sandra Hofferth, University of Maryland. 2012 – 2016

Associate Principal Investigator, Time-Sharing Experiments for the Social Sciences (TESS) (Since 2013). NSF-supported, PI – Dr. Jamie Druckman, Northwestern University.

Experiments in Governance and Politics Research Network: Member, 2009-present

Network on Social Organization of Care Provision. Russell Sage Foundation. 2008-2013.

Network on Preferences and Norms, an interdisciplinary group sponsored by the John D. and Catherine T. MacArthur Foundation; Core Member: 1996-2006.  
Co-director, Subnetwork on Individual Differences in Risk Attitudes.

### **JOURNAL PUBLICATIONS:**

1. Eckel, Catherine C. and Sascha C. Füllbrunn, "Hidden vs. Known Gender Effects in Experimental Asset Markets." *Economics Letters* 15: 7-9. July 2017.
2. Eckel, Catherine C., David Herberich, and Jonathan Meer. A field experiment on directed giving at a public university. *Journal of Behavioral and Experimental Economics* 66: 66-71. February 2017.
3. Eckel, Catherine C., and Philip Grossman, "Comparing Rebate and Matching Subsidies Controlling for Donors' Awareness: Evidence from the Field." *Journal of Behavioral and Experimental Economics* 66: 88-95. February 2017.
4. de Oliveira, Angela, Tammy Leonard, Kerem Shuval, Celette Sugg Skinner, Catherine Eckel, James C Murdoch. "Economic Preferences and Obesity in a Low-Income African American Community." *Journal of Economic Behavior and Organization* 131: 196-208. 2016.
5. Eckel, Catherine C., Enrique Fatas, Sara Godoy, and Rick K. Wilson. "Group-Level Selection Increases Cooperation in the Public Goods Game." *PLoS ONE* 11, no. 8 (2016): e0157840.
6. Grossman, Philip and Catherine Eckel. "Loving the Long Shot: Risk Taking with Skewed Lotteries." *Journal of Risk and Uncertainty* 51(3): 195-217 (lead article). December 2015.
7. Eckel, Catherine C., Haley Harwell and Jose Gabriel Castillo. "Four Classic Public Goods Experiments: A Replication Study." *Research in Experimental Economics* 18:13-40. 2015.
8. Banuri, Sheheryar, and Catherine Eckel. "Cracking Down on Bribery." *Social Choice and Welfare* 45(3): 579-600. October 2015.
9. Kass, Malcolm, Daniel Arce, Catherine Eckel, and Enrique Fatas. "The UN in the Lab." *Social Choice and Welfare* 45(3): 625-651. October 2015.
10. Sahin, Selhan, Catherine Eckel and Mana Komai. "An Experimental Study of Leadership Institutions in Collective Action Games." *Journal of the Economic Science Association* 1(1): 100-113. July 2015.
11. Li, Sherry (Xin), Catherine Eckel, Philip Grossman and Tara Brown. "Directed Giving Enhances Voluntary Giving to Government: Implications for Tax Policy." *Economics Letters* 133: 51-54. June 2015.
12. Grossman, Phillip, and Catherine C. Eckel. "Giving versus Taking for a Cause." *Economics Letters* 132: 28-30. May 2015.
13. de Oliveira, Angela, Rachel Croson and Catherine Eckel. "One Bad Apple? Heterogeneity and Information in Public Good Provision." *Experimental Economics*. 18 (1): 116-135. March 2015.
14. Eckel, Catherine C., and Sascha Füllbrunn. "Thar 'She' Blows? Gender, Competition and Bubbles in Experimental Asset Markets." *American Economic Review* 105(2): 906-20. February 2015.
15. Eckel, Catherine C. and William T. Smith. "The Discriminating Beta: Price and Capacity with Correlated Demands." *Southern Economic Journal* 81(1): 56-67. July 2014.

16. Donahue, Amy, Catherine Eckel and Rick Wilson. "Ready or Not: How citizens and public officials perceive risk and preparedness." *American Review of Public Administration* 44(4): 89S-111S. July 2014.
17. de Oliveira, Angela, Catherine Eckel and Rachel Croson. "Solidarity Among the Poor." *Economics Letters* 123 (2): 144-148. May 2014.
18. Arya, Shweta, Catherine Eckel and Colin Wichman. "Anatomy of the Credit Score: The Impact of Impulsivity, Risk, Time Preference and Trustworthiness." *Journal of Economic Behavior and Organization* 95: 175-185. November 2013.
19. Eckel, Catherine C., Cathleen Johnson and Claude Montmarquette. "Human Capital Investment by the Poor: Calibrating Policy with Laboratory Experiments." *Journal of Economic Behavior and Organization* 95: 224-239. November 2013.
20. Leonard, Tammy, Kerem Shuval, Angela de Oliveira, Celette Sugg Skinner, Catherine Eckel, James C. Murdoch. "Health Behavior and Behavioral Economics: Economic Preferences and Physical Activity Stages of Change in a Low-Income African American Community." *American Journal of Health Promotion*. 27(4): 211-21. March 2013.
21. Eckel, Catherine C., Philip J. Grossman, Cathleen A. Johnson, Angela C. M. de Oliveira, Christian Rojas, and Rick Wilson. "School Environment and Risk Preferences: Experimental Evidence." *Journal of Risk and Uncertainty*, 45 (3): 265-292. December 2012.
22. de Oliveira, Angela, Rachel T. A. Croson and Catherine Eckel. "The Stability of Preferences in a Low-Income Neighborhood." *Southern Economic Journal*. 79(1): 15-45. July 2012.
23. Banuri, Sheheryar and Catherine C. Eckel. "Experiments in Culture and Corruption: A Review." In D. Serra and L. Wantchekon (eds.) *New Advances in Experimental Research on Corruption. Research in Experimental Economics* 15:51-76, 2012.
24. Arce, Daniel, Sneha Bakshi, Rachel T. A. Croson, Catherine Eckel, Enrique Fatas, Malcolm Kass. "Counterterrorism Strategies in the Lab." *Public Choice* 149(3-4):465-478. December 2011.
25. Eckel, Catherine, Philip J. Grossman, Cathleen A. Johnson, Angela C.M. de Oliveira, Christian Rojas, Rick Wilson. "Social norms of sharing in high school: Teen giving in the dictator game." *Journal of Economic Behavior and Organization* 80(3): 603-612. December 2011.
26. Li, Sherry (Xin), Catherine Eckel, Philip Grossman and Tara Larson Brown. "Giving to Government: Voluntary Taxation in the Lab." *Journal of Public Economics* 95(9-10): 1190-1201. October 2011.
27. Eckel, Catherine C. and Ragan Petrie. "Face Value." *American Economic Review* 101(4): 1497-1513. June 2011.
28. de Oliveira, Angela, Rachel Croson and Catherine Eckel. "The Giving Type: Identifying Donors." *Journal of Public Economics* 95(5-6): 428-435. June 2011.
29. Arce, Daniel, Rachel Croson and Catherine Eckel. "Terrorism Experiments." *Journal of Peace Research* 48: 373-382. May 2011.
30. Ball, Sheryl B., Catherine C. Eckel, Maria Heracleous. "Risk Preferences and Physical Prowess: Is the Weaker Sex More Risk Averse, or Do We Just Think So?" *Journal of Risk and Uncertainty* 41(3): 167-193. December 2010.

31. Dave, Chetan, Catherine Eckel, Cathleen Johnson and Christian Rojas, "Eliciting Risk Preferences: When is Simple Better?" *Journal of Risk and Uncertainty* 41(3): 219-243. December 2010.
32. Eckel, Catherine C., Enrique Fatas and Rick K. Wilson. "Cooperation and Status in Organizations." *Journal of Public Economic Theory* 12(4): 737-762. August 2010.
33. Ashley, Richard, Sheryl B. Ball, and Catherine C. Eckel, "Motives for Giving: A Reanalysis of Two Classic Public Goods Experiments." *Southern Economic Journal* 77(1): 15-26. July 2010.
34. Eckel, Catherine C. and Herb Gintis, "Blaming the Messenger: Notes on the Current State of Experimental Economics." *Journal of Economic Behavior and Organization*. 73 (1): 109-119, January 2010
35. Eckel, Catherine C., Mahmoud El-Gamal and Rick K. Wilson, "Risk Loving after The Storm: A Bayesian-Network Study of Hurricane-Katrina Evacuees." *Journal of Economic Behavior and Organization* 69(2): 110-124. February 2009.
36. Eckel, Catherine C., Angela C. M. de Oliveira and Philip J. Grossman. "Gender and Negotiation in the Small: Are Women (Perceived To Be) More Cooperative than Men?" *Negotiation Journal* 24(4): 429-445. October 2008.
37. Eckel, Catherine C., and Philip J. Grossman, "Forecasting Risk Attitudes: An Experimental Study Using Actual and Forecast Gamble Choices." *Journal of Economic Behavior and Organization*, 68 (1): 1-17, October 2008.
38. Eckel, Catherine C., and Phillip J. Grossman, "Subsidizing Charitable Contributions: A Natural Field Experiment Comparing Matching and Rebate Subsidies." *Experimental Economics* 11(3): 234-252. September 2008.
39. Eckel, Catherine C., Philip J. Grossman and Angela Milano, "Is More Information Always Better? An Experimental Study of Charitable Giving and Hurricane Katrina." *Southern Economic Journal* 74(2):388-411. October 2007.
40. Eckel, Catherine C., and Rick K. Wilson. "Social Learning in Coordination Games: Does Status Matter?" *Experimental Economics*, 10(3): 317-330. September 2007.
41. Eckel, Catherine C., "People Playing Games: The Human Face of Game Theory." (Presidential Address). *Southern Economic Journal* 73(4): 841-857. April 2007.
42. Eckel, Catherine C., C. Johnson, C. Montmarquette, and C. Rojas. "Debt Aversion and the Demand for Loans for Post-Secondary Education." *Public Finance Review* 35(2): 233-262. March 2007
43. Eckel, Catherine C., and Philip J. Grossman, "Do Donors Care About Subsidy Type: An Experimental Study." In R. Mark Isaac and Douglas D. Davis, eds., *Experiments Investigating Fundraising and Charitable Contributors. Research in Experimental Economics*, Volume 11, pp. 157-176. Elsevier 2006
44. Wilson, Rick K., and Catherine C. Eckel, "Judging a Book by its Cover: Beauty and Expectations in a Trust Game." *Political Research Quarterly*, Vol. 59, No. 2 (June 2006): pp. 189-202
45. Ball, Sheryl B., Catherine C. Eckel and Christian Rojas. "Technology Improves Learning in Large Principles of Economics Classes: Using Our WITS." *American Economic Review* 96(2): 442-446. Papers and Proceedings, May 2006.

46. Eckel, Catherine C., and Philip J. Grossman, "Subsidizing Charitable Giving with Rebates or Matching: Further Laboratory Evidence." *Southern Economic Journal* 72(4): 794-807, April 2006
47. Eckel, Catherine C., and Rick K. Wilson, "Internet Cautions." *Experimental Economics* 9(1): 53-66, April 2006
48. Eckel, Catherine C., and Philip J. Grossman, "Managing Diversity by Creating Team Identity." *Journal of Economic Behavior and Organization* 58 (3): 371-392, November 2005.
49. Eckel, Catherine C., Philip J. Grossman, and M. Johnston. "An Experimental Test of the Crowding Out Hypothesis." *Journal of Public Economics* 89(8): 1543-1560. August 2005.
50. Eckel, Catherine C., M. McInnes, S. Solnick, et al. "Bobbing for Widgets: Compensating Wage Differentials." *Journal of Economic Education*. 36(2):129-138. Spring 2005.
51. Eckel, Catherine C., Cathleen A. Johnson and Claude Montmarquette. "Saving decisions of the working poor: short- and long-term horizons." *Field Experiments in Economics: Research in Experimental Economics*, Volume 10, edited by Jeff Carpenter, Glenn W. Harrison, and John A. List, (Greenwich, CT: JAI Press) 2005, pp. 219-260.
52. Eckel, Catherine C., and Rick K. Wilson, "Is Trust a Risky Decision?" *Journal of Economic Behavior and Organization* 55(4): 447-465, December 2004.
53. Ball, Sheryl B., and Catherine C. Eckel, "Using Technology to Facilitate Active Learning in Economics Through Experiments." *Social Science Computer Review* 22(4): 469-478. Winter 2004.
54. Eckel, Catherine C., and Philip J. Grossman, "Giving to Secular Causes by the Religious and Nonreligious: An Experimental Test of the Responsiveness of Giving to Subsidies." *Nonprofit and Voluntary Sector Quarterly* 33(2):271-289. June 2004.
55. Eckel, Catherine C., and Philip J. Grossman, "Rebates Versus Matching: Does How We Subsidize Charitable Contributions Matter?" *Journal of Public Economics*, 87(3-4): 681-701. 2003.
56. Eckel, Catherine C., Martin Johnson and Rick K. Wilson, "Fairness and Rejections in the Ultimatum Bargaining Game." *Political Analysis* 10(4): 376-393. 2002.
57. Eckel, Catherine C., and Philip J. Grossman, "Sex Differences and Statistical Stereotyping in Attitudes Toward Financial Risk." *Evolution and Human Behavior* 23(4): 281-295. 2002
58. Eckel, Catherine C., and Philip Grossman, "Chivalry and Solidarity in Ultimatum Games." *Economic Inquiry* 39(2): 171-188, April 2001
59. Ball, Sheryl, Catherine C. Eckel, Philip J. Grossman and W. Zame. "Status in Markets." *Quarterly Journal of Economics* 116(1): pp. 161-181. February 2001.
60. Scharleman, Jorn, Catherine C. Eckel, Alex Kacelnik and Rick Wilson. "The Value of a Smile: Game Theory with a Human Face." *Journal of Economic Psychology* 22: 617-640. 2001. Reprinted in *Trust*, edited by E.L. Khalil. A volume in the series *Critical Studies in Economic Institutions*." series editor: Geoffrey M. Hodgson. Cheltenham, UK: Edward Elgar 2003.
61. Eckel, Catherine C., and Philip J. Grossman, "Volunteers and Pseudo-Volunteers: The Effect of Recruitment Method on Subjects' Behavior in Experiments." *Experimental Economics* 3(2): 107-120. December 2000.



62. Eckel, Catherine C., "Commentary on 'The Effects of Financial Incentives in Experiments: A Review and Capital-Labor Production Framework.'" *Journal of Risk and Uncertainty*, 19(1-3): 47-48. December 1999.
63. Eckel, Catherine C., and Philip J. Grossman, "Are Women Less Selfish Than Men?: Evidence from Dictator Games." *The Economic Journal* 108(448): 726-735. May, 1998.
64. Ball, Sheryl B., and Catherine C. Eckel, "The Economic Value of Status." *Journal of Socio-Economics*, 27(4): 495-514, 1998.
65. Eckel, Catherine C., Douglas W. Eckel and Vijay Singal, "Privatization and Efficiency: Industry Effects of the Sale of British Airways." *Journal of Financial Economics*, 43(2): 275-98, February, 1997
66. Eckel, Catherine C., and Philip Grossman, "Altruism in Anonymous Dictator Games." *Games and Economic Behavior* 16:181-191, 1996.
67. Eckel, Catherine C., and Philip Grossman, "The Relative Price of Fairness: Gender Differences in a Punishment Game," *Journal of Economic Behavior and Organization* 30(2):143-158. 1996.
68. Sheryl Ball and Catherine C. Eckel, "Buying Status: Experimental Evidence on Status in Negotiation." *Psychology and Marketing*, 13(4):381-405. 1996.
69. Eckel, Catherine C., and William T. Smith II, "Price Discrimination with Correlated Demands." *Southern Economic Journal* 59(1):58-65, July, 1992.
70. Eckel, Catherine C., and Charles A. Holt, "Strategic Voting in Agenda-Controlled Committee Experiments." *American Economic Review* 79(4):763-773, September 1989.
71. Eckel, Catherine C., "Customer Class Price Discrimination by Electric Utilities." *Journal of Economics and Business*, 39:19-33, February, 1987.
72. Boardman, Anthony, Ruth Freedman, and Catherine C. Eckel, "The Price of Government Ownership: A Study of the Domtar Takeover." *Journal of Public Economics*, 31(3):269-286, December 1986. Reprinted in *Privatisation and Corporate Performance*, edited by David Parker, in the series, *The International Library of Critical Writings in Economics*, series editor, Mark Blaug. Cheltenham, UK: Edward Elgar Publishing, Ltd.
73. Eckel, Catherine C., and Theo Vermaelen, "Internal Regulation: The Effects of Government Ownership on the Value of the Firm." *Journal of Law and Economics* 29(2):381-404, October 1986.
74. Eckel, Catherine C., "A General Model of Customer Class Pricing." *Economics Letters* 17 (1985):285-289.
75. Eckel, Catherine C., and A. Vining, "Elements of a Theory of Mixed Enterprise." *Scottish Journal of Political Economy* 32(1):82-94, 1985.
76. Eckel, Catherine C., and M. Goldberg, "Regulation and Deregulation of the Brewing Industry: The British Columbia Example." *Canadian Public Policy* 10(3):316-327, 1984.
77. Boardman, Anthony, Catherine C. Eckel, Marianne Linde, and Aidan Vining, "An Overview of Mixed Enterprises in Canada." *Business Quarterly* 48(2):101-106. Summer 1983. Reprinted in *Government and Enterprise in Canada*, edited by K. J. Rea and Nelson Wiseman, Methuen, 1985.

**Refereed book chapters:**

1. Wilson, Rick and Catherine Eckel. "Political Trust in Experimental Designs." In *Handbook on Political Trust*, edited by S. Zmerli and T. van de Meer. Cheltenham, UK: Edward Elgar Publishing. 2017.
2. de Oliveira, Angela C. M., and Catherine Eckel. "Heterogeneity in Ultimatum Bargaining: The role of information, individual characteristics, and emotions." In *The Oxford Handbook of Economic Conflict Resolution*, edited by Gary E. Bolton and Rachel T. A. Croson, Oxford: Oxford University Press. 2013.
3. Wilson, Rick, and Catherine C. Eckel. "Trust and Social Exchange." In *The Handbook of Experimental Political Science*, edited by James N. Druckman, Donald P. Green, James H. Kuklinski and Arthur Lupia. Boston: Cambridge University Press, 2011, pp. 243-257.
4. Eckel, Catherine C., and Philip J. Grossman, "Men, Women and Risk Aversion: Experimental Evidence." *Handbook of Experimental Economics Results. Volume 1*, edited by C. Plott and V. Smith. Chapter 113, 1061-1073. New York, Elsevier. 2008
5. Eckel, Catherine C., and Philip J. Grossman, "Differences in the Economic Decisions of Men and Women: Experimental Evidence." *Handbook of Experimental Economics Results, Volume 1*, edited by C. Plott and V. Smith, Chapter 57, pp. 509-519. New York, Elsevier. 2008
6. Eckel, Catherine C., "The Gender Gap: Using the Lab as a Window on the Market." In *Frontiers in the Economics of Gender*, edited by Francesca Bettio and Alina Verashchagina. Routledge Siena Studies in Political Economy, 2008, pp. 223-242.
7. Eckel, Catherine C., "Economic Games for Social Scientists." In *Laboratory Experiments in the Social Sciences*, edited by Murray Webster and Jane Sell, pp. 497-515. Oxford, UK: Elsevier, 2007. Revised and expanded for second edition, pp. 335-356, 2014.
8. Eckel, Catherine C., and Rick K. Wilson, "The Human Face of Game Theory: Trust and Reciprocity in Sequential Games." Chapter 9 in *Trust and Reciprocity: Interdisciplinary Lessons from Experimental Research*, edited by Elinor Ostrom and Jimmy Walker, pp. 245-274. New York: Russell Sage Foundation. 2003.
9. Eckel, Catherine C., and Philip Grossman, "Equity and Fairness in Economic Decisions: Evidence From Bargaining Experiments." *Advances in Economic Psychology*, edited by Gerrit Antonides, W. Fred van Raaij, and Schlomo Maital. Chichester: John Wiley & Sons, Ltd., 1996.
10. Eckel, Catherine C., and Richard Steinberg, "Competition, Performance and Public Policy Toward Nonprofits." *Nonprofit Organizations in a Market Economy*, edited by David Hammack and Dennis Young. San Francisco: Jossey-Bass, 1993, pp. 57-81.
11. Eckel, Catherine C., and T. Vermaelen, "The Financial Fallout from Chernobyl: Risk Perceptions and Regulatory Response." *Deregulation and Diversification of Utilities*. Edited by Michael Crew. Norwell, MA: Kluwer, 1988, pp. 183-201.
12. Eckel, Catherine C., "The Causes and Consequences of Mixed Enterprise." In *Research in Corporate Social Performance and Policy, Vol. 10: International, Comparative and Multinational Studies*. Edited by Lee Preston. New York: JAI Press, 1988, pp. 139-156.
13. Boardman, Anthony, Catherine C. Eckel, and Aidan Vining, "The Advantages and Disadvantages of Mixed Enterprise." In *State-Owned Multinationals in International, Business, Research in International Business and International Relations, Vol. 1.*, pp. 221-244. Edited by A. Negandhi and H. Thomas. New York: JAI Press, 1986. Reprinted in *Portfolio 14(4): Management and Privatization of State-Owned Enterprises*. Edited by R. Ramamurti, 1989.

14. Eckel, Catherine C., and Aidan Vining, "Toward a Positive Theory of Joint Enterprise." In W. T. Stanbury and F. Thompson, eds., *Managing Public Enterprises*. New York: Praeger, 1982.

**Other publications (book reviews, comments, dictionary entries, un-refereed articles and book chapters):**

1. Hofferth, Sandra L., Emilio F. Moran, Barbara Entwisle, J. Lawrence Aber, Henry E. Brady, Dalton Conley, Susan L. Cutter, Catherine C. Eckel, Darrick Hamilton, and Klaus Hubacek. "Introduction: History and Motivation." *The Annals of the American Academy of Political and Social Science* 669 (1): 6-17 (Introduction to a special issue on The New Big Science: Linking Data to Understand People in Context.). 2017.
2. Eckel, Catherine C., Daniel Houser, and Peter J. Boettke. "A Celebration of Vernon Smith's 90th Birthday and Lifetime Contributions to Economics, Southern Economic Association, 2016." *Southern Economic Journal* 83(3): 639-643. 2017.
3. Eckel, Catherine C. "Risky Curves: On the empirical failure of expected utility theory, Daniel Friedman, R. Mark Isaac, Duncan James and Shyam Sunder. Routledge, 2014, xiii+ 137 pages." *Economics and Philosophy* 32(3): 540-548. 2016.
4. Eckel, Catherine and Jane Sell. "Searching for Homo Socialis: A Comment on Gintis and Helbing." *Review of Behavioral Economics* 2(1-2):61-66. July 2015.
5. Moran, Emilio F., Sandra L. Hofferth, Catherine C. Eckel, Darrick Hamilton, Barbara Entwisle, J. Lawrence Aber, Henry E. Brady et al. "Opinion: Building a 21st-century infrastructure for the social sciences." *Proceedings of the National Academy of Sciences* 111, no. 45 (2014): 15855-15856.
6. Holt, Charles and Catherine C. Eckel. Introduction to SEA Symposium in Honor of Roger Sherman. *Southern Economic Journal* 81(1): 1-6. July 2014.
7. Eckel, Catherine C. Book Review: Isabella Scoscia, *Emotions and Consumption Behavior*. U.K., and Northampton, MA: Edward Elgar Publishing. *Journal of Economic Literature* 52(1): 222-223. March 2014.
8. Di, Wenhua, Catherine C. Eckel and James Murdoch, "Introduction to Special Issue on Behavioral Consumer Finance. *Journal of Economic Behavior and Organization*. 95: 126-129. November 2013.
9. Wilson, Rick K. and Catherine C. Eckel. "Elinor Ostrom: 'A Magnificent and Irreplaceable Treasure.'" *Southern Economic Journal* 79(3): 486-485. January 2013. (Invited)
10. Rosser, J.B., and Catherine C. Eckel. "Introduction to JEBO special issue: Issues in the Methodology of Experimental Economics." *Journal of Economic Behavior and Organization*, 73 (1), p.1-2, Jan 2010
11. de Oliveira, Angela, and Catherine C. Eckel. Book Review: Bruno S. Frey and Alois Stutzer, eds. *Economics and Psychology: A Promising New Cross-Disciplinary Field*. *Journal of Economic Behavior and Organization* 71(2): 584-587. August 2009.
12. Eckel, Catherine C., "Experiments on Gender Differences." *The New Palgrave Dictionary of Economics*, 2nd edition, edited by Steven N. Durlauf and Lawrence E. Blume, Palgrave Macmillan (Basingstoke and New York). 2008.

13. Eckel, Catherine C., "Vernon Lomax Smith." *The New Palgrave Dictionary of Economics*, 2nd edition, edited by Steven N. Durlauf and Lawrence E. Blume, Palgrave Macmillan (Basingstoke and New York). 2008.
14. Eckel, Catherine C., "Vernon Smith, Nobel Laureate: Economics as a Laboratory Science." *Journal of Socio-Economics* 33:15-28. 2004. (Invited)
15. Eckel, Catherine C., and Nancy A. Lutz. "What Role Can Experiments Play in Research on Regulation?" *Journal of Regulatory Economics*, 23(2) :103-108. March 2003.
16. Eckel, Catherine C., "Interview." In *Experimental Economics: Financial Markets, Auctions, and Decision Making*, pp. 9-17. Edited by Fredrik Andersson and Håkan Holm. Boston: Kluwer Academic Publishers. 2002.

### **WORKING PAPERS:**

Candelo, Natalia, Rachel T. A. Croson and Catherine Eckel, "Transmission of Information Within Transnational Social Networks: A Field Experiment." January 2017.

Li, Sherry Xin, Angela de Oliveira and Catherine Eckel. "Common Identity and the Voluntary Provision of Public Goods: An Experimental Investigation." January 2017.

Eckel, Catherine C., David H. Herberich, and Jonathan Meer. It's Not the Thought that Counts: A Field Experiment on Gift Exchange and Giving at a Public University. No. w22867. National Bureau of Economic Research, 2016.

Philip J. Grossman, Catherine Eckel, Mana Komai, and Wei Zhan. "It Pays to Be a Man: Rewards for Leaders in a Coordination Game." Department of Economics, Monash University, 2016.

Charness, Gary, Catherine Eckel, Uri Gneezy, and Agne Kajackaite. "Complexity in Risk Elicitation May Affect Conclusions: A Demonstration Using Gender Differences." Working paper, November 2016.

Aksoy, Billur, Haley Harwell, Ada Kovaliukaite, and Catherine Eckel. "Measuring Trust: A Reinvestigation." Texas A&M University, Department of Economics, 2016.

Harwell, Haley and Catherine Eckel. Did the Ice Bucket Challenge Drain the Philanthropic Reservoir?: Evidence from a Real-Donation Lab Experiment. Working paper, Texas A&M University, October 2015.

Banuri, Sheheryar, Catherine Eckel and Rick Wilson. "Deconstructing Nepotism." Revised May 2014. Under revision.

Eckel, Catherine, Sheheryar Banuri and Angela de Oliveira. "Care Provision: An Experimental Investigation." July 2016

Banuri, Sheheryar, Angela de Oliveira and Catherine C. Eckel. "It's All about the Relationship: Motivating Workers Who 'Do Good'." August 2014.

Haydel, Michael, Catherine Eckel and Rick Wilson, "Domain Specific Risk Attitudes in Low Income Populations." November 2013

- Harwell, Haley, Angela de Oliveira, Catherine Eckel, "Risk Sharing in Three Texas Towns." December 2013. Presented at the Economic Science Association 2012, University of Edinburgh, Texas A&M University, Indiana University.
- Scherenberg Farrett, Ericka, Patrick Brandt and Catherine Eckel. "A Finite Mixture Model of Behavior in a Three-Person Trust Game." Working paper, November 2013.
- Scherenberg Farrett, Ericka, Daniel Arce and Catherine Eckel. "Motivation and Monetary Incentives." Working paper, December 2013.
- Li, Sherry Xin, Catherine Eckel, Phil Grossman and Tara Larson Brown. "Who's in Charge? Donor Targeting of Voluntary Taxes Enhances Giving to Government." April 2013. Revised August 2013.
- Grossman, Philip and Catherine Eckel. "Giving versus Taking: A "Real Donation" Comparison of Warm Glow and Cold Prickle." April 2013. Revised August 2013.
- Eckel, Catherine, Philip Grossman, Cathleen Johnson, Angela de Oliveira, Christian Rojas, Rick Wilson. "(Im)Patience Among Adolescents: A Methodological Note." November 2012.
- Banuri, Sheheryar, and Catherine Eckel. "On the Effects of Culture on Punishment of Bribery: US vs. Pakistan." November 2012. Revised July 2014.
- Berg, Nathan, Catherine Eckel and Cathleen Johnson. Inconsistency Pays?: Time-Inconsistent Subjects and EU Violators Earn More. 2011.
- Banuri, Sheheryar, Rachel Croson, Catherine Eckel and Ruben Kline. Towards an Improved Methodology in Analyzing Corruption: Insights from Citizen Responses to Corrupt Practices across Countries. CBEES working paper, 09-01, 2009.
- Eckel, Catherine C., and Rick K. Wilson, "Initiating Trust: The Conditional Effects of Skin Color Among Strangers." Rice University, July 2006. Revised July 2007
- Eckel, Catherine C., and Rick K. Wilson, "Conditional Trust: Sex, Race and Facial Expressions in an Experimental Trust Game." Department of Economics, Virginia Tech, February 2003. Revised, November 2003.
- Ashley, Rick, S. Ball and C. Eckel, "Analysis of Experimental Public Goods Data Using Dynamic Panel Regression Models." Presented at the Southern Economic Association meetings, November 2002. Revised December 2003.
- Eckel, Catherine C., and Jacob Goeree, "Prospect Theory v. Decision Error." Presented at the Allied Social Science Association, Atlanta, January 2002.
- Evan Moore and C. Eckel, "Measuring Ambiguity Aversion." Presented at the Economic Science Association Meetings, Barcelona, June 2001, at the Wissenschaftskolleg zu Berlin, July 2002; and at the Southern Economic Association, November 2003.
- Eckel, Catherine C., and Rick K. Wilson, "Whom to Trust: Choice of Partner in a Trust Game." Department of Economics, Virginia Tech, December 2000. Revised, August 2002.
- Eckel, Catherine C., Philip J. Grossman, N. Lutz, and V. Padmanabhan, "Playing it Safe: Gender Differences in Risk Aversion." Presented at the *Southern Economic Association Annual Meetings*, Washington, DC, November 23-25, 1996, the *Risk Subnetwork Workshop, Preferences Network*, MacArthur Foundation, Chicago, October 3, 1997, and the *Allied Social Science Association Annual Meetings* (CSWEP Session), Chicago, January 1998. Revised March 2003.
- Eckel, Catherine C., and Rick K. Wilson, "Social Learning in a Social Hierarchy: An Experimental Study." Presented at AAAS, February 2000.

Eckel, Catherine C., and Rick K. Wilson. "Reciprocal Fairness and Social Signaling: Experiments with Limited Reputations." Presented at the *American Economic Association Annual Meetings*, January 3-5, 1999.

Eckel, Catherine C., and R. Gilles, "Fairness in Ultimatum Bargaining with Outside Options: Experimental Evidence." Virginia Polytechnic Institute and State University, Department of Economics, Revised, August, 1997. Presented at the *Public Choice/Economic Science Association meetings*, Long Beach, March 1995.

Eckel, Catherine C., and S. Ball, "Stars Upon Thars: Status and Discrimination in Ultimatum Game Experiments." Revised March, 1998. Presented at the *Economic Science Association Annual Meeting*, Tucson, October, 1993.

### **REPORTS:**

Johnson, Cathleen A., Claude Montmarquette, and Catherine Eckel, "Fostering Adult Education: A Laboratory Experiment on the Efficient Use of Loans, Grants, and Saving Incentives." *Social Research and Demonstration Corporation*, November 2003.

Eckel, Catherine C., Kate Johnson and Claude Montmarquette, "Will the Working Poor Invest in Human Capital? A Laboratory Experiment." *Social Research and Demonstration Corporation*, February 2002. <http://www.srdc.org/english/publications/workingpoor.htm>

Eckel, Catherine C., Bernard E. LaBerge and James E. Littlefield, *Report on Central and Eastern Europe: Needs Assessment, Resources and Funding Opportunities for Research and Education in Business and Economics*. Prepared for the South East Consortium for International Development, November 15 1991. (227 pp.)

Goldberg, M., and C. Eckel, *Price Competition in the British Columbia Brewing Industry: Present Status and Future Prospects*. Victoria, BC: Ministry of Consumer and Corporate Affairs, 1983.

Eckel, Catherine C., and J. L. Knapp, "Inflation and the Virginia Income Tax," *Annual Report of the Revenue Resources and Economic Commission*, 1980, Ch. 1.

### **PROFESSIONAL SERVICE:**

#### **National Science Foundation:**

**Advisory Committee**, Directorate for Social Behavioral and Economic Sciences, 2015-2017.

**Committee of Visitors**, Directorate for Social, Behavioral and Economic Sciences (SBE) Office of SBE Multidisciplinary Activities, 2015

**Program Director**, Economics Program, July 1996 - July 1998.

**Review Panels:** *Integrative Graduate Education and Research Training Program (IGERT)* Pre-Proposal Review Panel, September, 1998.

*Decision, Risk and Management Science Program*, 1999-2001.

*ADVANCE Program*, March 2003

*Human and Social Dynamics Program*, May 2004.

**Site Visit:** *ADVANCE Program*, Montana State University, 2006

**Workshops:** Cyberinfrastructure for the Social Sciences. March 2005; Empirical Implications of Theoretical Models, October 2009; The Development of a Network of Social Observatories in the SBE Sciences: October 2011; Animal Behavior, April-May 2012.

#### **European Science Foundation:**

*TECT: The Evolution of Cooperation and Trading:* **Review Panel**, July-December 2006;

**Program workshop**, July 2007, Budapest; **Program Midterm Review**, August 2009.

**Organizational Officer Positions, Boards and Committees:*****American Economic Association***

Committee on the Status of Women in the Economics Profession (CSWEP), 1997-1999.  
 Elaine Bennett Prize Committee, Chair, 1998-9; Member, 2000-1.  
 COSSA Liason Committee, 1999-2003.  
 Committee on Government Relations, 2009-2012

***Economic Science Association:***

President, 2017-2019  
 President Elect, 2015-2017  
 North American Vice President, 2000-2004  
 Section Head, Experimental Methodology, 1995-1999.

***Society for the Advancement of Behavioral Economics***

Advisory board, member at large, 2006-2010

***Southern Economic Association:***

Chair, Nominating Committee, 2009  
 Board of Trustees, 2007-2008  
 President, 2006  
 President-elect, Program Chair, 2005  
 Vice President, 2002-2004.  
 Nominations Committee, 1999-2000.  
 Executive Board, 1992-1994

**Co-Editor:** *Journal of Economic Behavior and Organization*, 2005-2012.

**Special Issues:**

*Experimental Economics*, Symposium in Honor of John Van Huyck, in progress.

*Southern Economic Journal*, Symposium in Honor of Roger Sherman, July 2014.

*Journal of Economic Behavior and Organization*, Special Issue on Behavioral Consumer Finance. November 2013.

*Journal of Economic Behavior and Organization*, Special Issue on Issues in the Methodology of Experimental Economics. (Co-Editor with Barkley Rosser), January 2010.

*Journal of Regulatory Economics*, Special Issue on the Role of Experimental Economics in Regulatory Research. (Co-Editor with Michael Crew), March 2003.

**Associate Editor/Editorial Boards (Journals):**

*Journal of Experimental Political Science* (2015-present)

*Judgment and Decision Making*: Associate Editor (2014-2016); Consulting Editor (2016-present)

*Review of Behavioral Economics* (Associate Editor, 2013-present)

*Southern Economic Journal* (Associate Editor 1997-2007; Senior Associate Editor since 2012)

*Journal of Risk and Uncertainty* (since 2011)

*Journal of Economic Psychology* (since 2002)

*Journal of Behavioral Economics* (formerly *Journal of Socio-Economics*) (since 2001)

*The New Palgrave Dictionary of Economics* (section on experimental and behavioral economics)  
 2<sup>nd</sup> Edition (2005-2008)

*Journal of Economic Behavior and Organization* (2003-2005)

*Experimental Economics* (1998-2007)

*Journal of Regulatory Economics* (1999-2006)  
*Journal of Business Administration* (1983-1996)

### **Other Editorial and Review Appointments:**

Advisory Board: *Behavioral and Experimental Economics eJournal* (Since 2005)  
*American National Election Studies*, Board of Overseers, 2006-2009.  
**CASSEL**: California Social Science Experimentation Lab at UCLA  
 Member of Executive Board, 2001-2012

### **External Review Committees**

Department of Economics, Andrew Young School, Georgia State University, February 2009  
 (Chair).

Department of Resource Economics, University of Massachusetts (Amherst), April 2014.

### **UNIVERSITY AND DEPARTMENTAL ADMINISTRATION:**

#### **Texas A&M University: 2012 to present**

##### **University:**

Institutional Review Board: 2013 - present.  
 Distinguished Professor Selection Committee: 2016-

##### **College of Liberal Arts:**

Dean's Advisory Committee (DAC), 2012-13.  
 Search Committee: Public Policy Research Institute (PPRI) Professorships in Strengthening  
 Democracy: 2013-2014.

##### **Department of Economics:**

Executive Committee (elected), 2013-14.  
 Faculty Search Committee (Behavioral Economics), 2012-14, 2015-16.  
 Diversity Committee, 2012-13.  
*Ad hoc* Personnel Committees: Alex Brown, tenure, 2014; Ragan Petrie, Tenure on Arrival, 2016  
 (chair); Steve Puller, Promotion, 2016; Daniel Fragiadakis, Midterm Review, 2017 (chair)

#### **UT Dallas: 2005 - 2012**

##### **University:**

Acting Director, The Negotiations Center, 2010-2012.  
 Committee on Qualifications (University Promotion and Tenure), 2007-08; Chair, 2008-2010  
 Faculty Mentoring Committee, 2006-07

##### **School of Economic, Political and Policy Sciences:**

Faculty Advisory Committee, 2006-07  
 Faculty Personnel Review Committee, 2007-8; 2010-12.

##### **Economics Program:**

Search Committee: 2005-07; 2011-12.  
 Executive Committee: 2005-07

#### **Virginia Tech: 1983-2005:**

##### **University and College:**

ADVANCE Professor, and member of Leadership Team administering an NSF-Supported  
 ADVANCE Project for Institutional Transformation at Virginia Tech. 7/2003-12/2004.



Director of Research, Laboratory for the Study of Human Thought and Action, 1999-2002.  
 Virginia Tech Organization of Women Faculty, founder and President, 1992-4; board 2000-2001  
 University Promotion and Tenure Committee, 2000-2002.  
 Promotion and Tenure Committee, College of Science, 2003-4; College of Arts and Sciences,  
 1992-3, 1997-9.  
 Search Committee: Dean of the College of Science. 2003.  
 ASPIRES Internal Grants Review Committee, 1998-9, 2002-3.  
 Creative Match Grants Committee, 1990-3.  
 Coordinating Council on Women's Concerns, 1992-4.  
 Honor System Judicial and Investigative Board, 1990-92.  
 Planning Committee on Service, College of Arts and Sciences, 1991-3.  
 College of Business Building Committee (coordinated the completion and occupation of new  
 building), 1987-90.  
 College of Business Curriculum Committee, 1984-7.

**Department of Economics:**

Cluster Hiring Committee, 2004  
 Seminar Coordinator, 2003-5  
 Associate Department Head, Department of Economics, 1987-1993.  
 Executive Committee: 1999-2001  
 IRB Reviewer, 1999-present.  
 Personnel/Search Committees: 1987-88, 1991-3, 1995-6, 1998-2001.  
 Director of Undergraduate Studies: 1984 – 1987  
 Faculty Coordinator, Economics Club and Omicron Delta Epsilon, 1985-7.  
 Graduate Placement Director: 1993-4.  
 Teaching and Awards Committee (chair), 1992-4, 2002-3  
 Undergraduate Curriculum Committee (chair), 1990-3.

**Plenary Addresses and Colloquia:**

“Shopping for Trust.” Gruen Lecture, Australian National University, July 19, 2016.  
 “Researching Terrorism in the Lab.” Behavioral Insights in Research and Policy Making,  
 IAREP/SABE, Wageningen, NL, July 8-10, 2016.  
 “Shopping for Trust.” Hubert M. Blalock Memorial Lecture, ICPSR, June 22, 2016.  
 “Researching Terrorism in the Lab.” 4th Antigua Experimental Economics Conference. Antigua,  
 Guatemala, February 26-27, 2016.  
 “Researching Terrorism in the Lab.” 10<sup>th</sup> Nordic Conference on Behavioral and Experimental  
 Economics, University of Tampere, Finland, September 24-26, 2015.  
 “Competition, Cooperation and Conflict in the Lab.” Hubert M. Blalock Memorial Lecture,  
 ICPSR, June 25, 2015.  
 “Sacrifice: Researching Terrorism in the Lab.” 8<sup>th</sup> Maastricht Behavioral and Experimental  
 Economics Symposium (MBEES-2015). University of Maastricht, June 8, 2015.  
 “Sacrifice: Researching Terrorism in the Lab.” Behavioral Science and Policy Conference,  
 Network for Integrated Behavioral Science, University of Nottingham, April 21-23, 2015.  
 “Gender in Experimental Games.” Canadian Women Economist's Network, Canadian  
 Economics Association, Vancouver, BC, May 20, 2014.  
 “Risk-Sharing Norms in the Field: The Solidarity Game in three Texas Communities.” Plenary  
 Address, ASFEE (Association Francaise d'Économie Expérimentale), Lyon, June 20-12,  
 2013.  
 “Trust Among the Poor.” Plenary Address, Workshop on Trust and Cultural Evolution,  
 University of Valencia, Spain, September 29-30, 2011.

- “Status and Influence: Experimental Studies.” Plenary Address, 4<sup>th</sup> Annual International Meeting on Experimental and Behavioral Economics (IMEBE), March 27-29, 2008. Alicante, Spain.
- “13 Ways of Looking at Risk Aversion.” Wilson Visiting Scholar Lecture, University of Arizona, February 13-16, 2008.
- “People Playing Games: The Human Face of Game Theory.” Presidential Address, Southern Economic Association, November 19, 2006.
- “Discrimination and Trust: Using Experimental Games to Measure Trust and Reciprocity.” Distinguished Guest Lecture in the series, Race and Diversity in Scientific Perspective: Broadening Participation, National Science Foundation, December, 2005.
- “Sex in the Lab.” Plenary Address, Economic Science Association, North American Regional Conference, Tucson, AZ. November 4-6, 2004.
- “Women and Men in Economic Games: Social Signals, Expectations and Behavior.” Wissenschaftskolleg zu Berlin, Dienstag Colloquium, Berlin, Germany, July 2002.
- “Status and Influence.” Plenary Address, Arne Ryde Conference on Experimental Economics, Lund, Sweden, November 9-11, 2000.
- “Seeing is Believing: Signals and Expectations in Experimental Games.” Plenary Address, Human Behavior and Evolution Society, Davis, CA., June 1998.

#### **Graduate Teaching Workshops (invited faculty):**

- Introduction to Experimental Methods in the Social Sciences, GSERM/SSERM, Oslo, Norway, January 11-15, 2016.
- ICPSR, Workshop on Experimental Economics, Ann Arbor, MI, June 22-26, 2015
- 1st PODER Summer School on "Behavioural and Experimental Economics in Development"; Cape Town, July 7-10, 2014
- Introduction to Experimental Methods for Political Scientists. 4-day workshop (with Rick Wilson), part of the *EITM* (Empirical Implications of Theoretical Models) workshop for graduate students, Washington University, June 2007; June 2008; June 2009; June 2011. Mannheim, Germany, July 2010. One-day workshop, Duke University, June 2008.
- Gender and Earnings: Measuring Preferences with Laboratory Experiments. Invited faculty address, International School of Economic Research, summer workshop on "Gender and Economics." Certosa di Pontignano Siena, Italy, July 3 - 10, 2005.
- Experimental Economics. Week long course (with Simon Gaechter), European Forum Alpbach, August 18 – 25, 2005.

#### **Selected conference presentations and invited lectures (since 2010):**

- Southern Economic Association, Washington, DC, November 19-21, 2016.
- Economic Science Association, Tucson, AZ, November 10-12, 2016.
- WESSI Conference, Florence, Italy, September 16-18, 2016.
- Department of Economics, Monash University, July 22, 2016.
- Gender Institute, Australian National University, July 20, 2016.
- Diplomacy and Global Affairs, University of Leiden, The Hague, NL, July 6, 2016
- The Human Face in Economics, Institute for Advanced Study, Toulouse, FR. May 19-20, 2016.
- Washington and Lee University, March 15, 2016.
- University of Virginia, March 14, 2016.
- Southern Economic Association, New Orleans, November 21-23, 2015.
- Department of Economics, University of Memphis, October 16, 2015.
- Department of Economics, Monash University, Melbourne, Australia (2). July 15 and 17, 2015.
- Recent Advances in the Economics of Philanthropy, WZB Berlin, April 23-24, 2015.
- Social Dilemmas Conference, Brown University, May 15-17, 2015
- Experimental Methods in Policy Conference, Cancun, February 3-8, 2015.

Allied Social Science Association, (ASGE, AEA sessions), Boston, January 3-5, 2015.  
 Pre-SEA Workshop in Honor of John List and Lise Vesterlund, Georgia State University,  
 November 21, 2014.  
 Southern Economic Association, Atlanta, November 22-24, 2014  
 HEIDI-CORTEX Behavioral Economics Workshop, GATE, Ecully (France), 29-30 October 2014  
 Gender Issues in Experimental Economics, University of Alicante, October 27-28, 2014.  
 Economic Science Association North American Meeting, Fort Lauderdale, FL, October 16-18  
 2014  
 Philosophy, Politics and Economics Program, University of Pennsylvania, September 18, 2014.  
 ICES, George Mason University, September 19, 2014  
 Economic Science Association, European Summer Meeting, Prague, Czech Republic, September  
 3-6, 2014.  
 Institutions in Context: The Free Market, University of Tampere, Finland, 9-15 June, 2014.  
 Taxation, Social Norms and Compliance, Center for Economic Behavior and Institutional Design,  
 Friedrich-Alexander-University, Erlangen-Nuremberg, March 6-8, 2014.  
 Allied Social Science Association, session on "Gender Gaps in Labor Market Outcomes."  
 Philadelphia, PA, January 3-5, 2014.  
 Southern Economic Association, Annual Meeting, Tampa, Florida, November 23-25, 2013.  
 Economic Science Association, North American Meeting, Santa Cruz, CA, October 24-26, 2013.  
 Science of Philanthropy Initiative Annual Conference, Chicago, October 18-19, 2013.  
 Department of Economics, West Virginia University, September 13, 2013.  
 Department of Economics, University of Pittsburgh, September 12, 2013.  
 Department of Economics, University of New South Wales, August 2013.  
 Department of Economics, Monash University, August 2013.  
 Behaviour Laboratory at the University of Edinburgh (BLUE), June 6-7, 2013.  
 Allied Social Science Association, Economic Science Association session, San Diego, January 4-  
 6, 2013.  
 Celebrating 25 Years of Warm Glow, UCSD, January 3, 2013.  
 Tulane University, New Orleans, LA, December 7, 2012.  
 Southern Economics Association, New Orleans, LA, November 16-18, 2012.  
 NSF SciSIP PI Conference, National Academy of Sciences, Washington, DC, September 20-21,  
 2012  
 Workshop on Charitable Giving Experiments, University of Anchorage, August 15, 2012.  
 Workshop on Conflict Experiments, Rennes, FR, May 23-25, 2012.  
 Experiments for Export Workshop, Georgia State University, April 20-21, 2012.  
 Centre for Decision Research and Experimental Economics (CeDEx), University of Nottingham,  
 March 21, 2012.  
 Department of Economics, University of East Anglia, March 19, 2012.  
 Experiments in Development Economics, Center for the Study of African Economies, Oxford  
 University, March 16-17, 2012  
 Gary Charness Experimental Economics Conference, UC Santa Barbara, February 3, 2012.  
 Southern Economic Association, Washington, DC, November, 2011.  
 Economic Science Association, Tucson, Az, November, 2011.  
 Workshop on Gender and Competition, University of Innsbruck, May 18-20, 2011  
 University of Texas, Arlington, March 4, 2011  
 IFREE/ESI, Chapman University, February 18, 2011  
 Allied Social Science Association, Denver, January, 2011  
 Southern Economic Association, Atlanta, November 19-21, 2010  
 Economic Science Association, Tucson, AZ, November 11-13, 2010

MOVE Conference on Gender Differences in Competitiveness and Risk Taking, Barcelona, September 6-7, 2010  
 NSF Workshop on Experiments in Politics, May 19-20, 2010  
 Allied Social Science Association, Atlanta, January 2-5, 2010

### **ADDITIONAL PROFESSIONAL ACTIVITY:**

#### **Program Chair/Organizer: Conferences and Workshops:**

Co-Organizer (with Jonathan Meer), second M.E.E.R. conference on field experiments, Texas A&M University, October 14-15, 2016.  
 Co-Organizer (with Yan Chen), Workshop in Honor of John Van Huyck, October 22, 2015.  
 Co-Organizer (with Sarah Brosnan and Randolph Nesse) Interdisciplinary Workshop on Cooperation and Conflict, Texas A&M University, October 8-10, 2015.  
 Co-Organizer, TExAS: Texas Experimental Association Symposium. 2014.  
 Co-Organizer, Biennial Social Dilemmas Conference. Funded by the National Science Foundation. Caltech, February 8-9, 2013. With John Ledyard.  
 Co-Organizer, Bridging Areas of Expertise: Funding Research on Terrorism. Funded by the National Science Foundation. Dallas, TX, October 6-7, 2010. With Daniel Arce and Rachel Croson.  
 Co-Organizer, Consumer Decision-Making: Insights from Behavioral Economics, Dallas Federal Reserve Bank, April 29-30, 2010. With Rachel Croson, Wenhua Di, James Murdoch  
 Organizer, Workshop on “Measuring Preferences in the Field.” Center for Behavioral and Experimental Economic Science (CBEES), University of Texas at Dallas, May, 2007. (Funded by the John D. and Catherine T. MacArthur Foundation.)  
 Program Chair, Southern Economic Association, Washington, DC, November, 2005.  
 Program Chair, Economic Science Association North American Conference, October 30-November 2, 2003. Westward Look Resort, Tucson, AZ. 170 participants.  
 Program Chair, Economic Science Association North American Conference, October 31-November 3, 2001. Westward Look Resort, Tucson, AZ. Over 100 participants in 32 sessions.  
 Co-Organizer, “WEBLAB: Expanding the use of internet-based experimental methods in the social sciences.” National Science Foundation, October 30-31. (With Rick K. Wilson, C. Eavey, W. Bainbridge).  
 Co-Organizer, “Sources of Diversity in Risk Acceptance.” With Martin Daly and Margo Wilson, McMaster University. Three workshops with 15-20 participants each: MacArthur Foundation, Chicago, October 3, 1997; New York, January 5, 1999; Salt Lake City, June 2, 1999.  
 Organizer, Economic Science Association Mini-Conference, Southern Economic Association, 6-7 sessions each year, 20-28 papers: 1993-1999.  
 CSWEP Sessions, Southern Economic Association, 3-4 sessions per year, 1997-1999.  
 Co-Organizer, Conference in Honor of Roger Sherman, Charlottesville, VA, May 10-11, 1996.

#### **Session Organizer:**

*Care Work*. Session organized for the Southern Economics Association Annual Meetings, Tampa, November 23-25, 2013.  
*Motivated Agents and Incentives*. Session organized for the Economic Science Association session at the Allied Social Science Association, San Diego, 2012. (Angela de Oliveira, co-organizer).  
*Cognitive ability, preferences and poverty*. Session organized for the Society for the Advancement of Behavioral Economics, Allied Social Science Association, San Francisco, 2009.

*Cooperation; Beauty; and Economics and the Real World.* Three sessions organized for the Economic Science Association, Allied Social Science Association, San Diego, 2004.

*Curses: A Session to Highlight the Publication of Common Value Auctions and the Winner's Curse, by John Kagel and Dan Levin; and Field Experiments.* Southern Economic Association, San Antonio, TX, November 20-23, 2003.

*Contrasting Perspectives on Risk Aversion: Economics, Biology, and Psychology; Perceptions and Mechanisms of Decision Making; Social Norm.* Three sessions organized for the Economic Science Association, Allied Social Science Association, Washington, DC, January 2003.

*Perspectives on Prospect Theory, Field Experiments, and Market Design.* Three sessions organized for the Economic Science Association, Allied Social Science Association, Atlanta, January 2002.

*Gender differences in valuation, time preference, and risk attitudes: Experimental Evidence, and Gender and Bargaining,* CSWEP, American Economic Association, Allied Social Science Association Meetings, New York, 1999. (with Maureen Cropper).

*Risk Aversion: The determinants of risk attitudes in a heterogeneous population,* American Economic Association, Allied Social Science Association Meetings, New York, 1999.

*Social Status,* Economic Science Association, Allied Social Science Association Meetings, San Francisco, 1996.

*Fairness in Economic Decisions,* Society for the Advancement of Socio-Economics, Paris, 1994.

**Refereeing:** (in addition to editorial responsibilities):

*L'Actualité Économique, American Economic Journal – Applied, American Economic Review, American Political Science Review, American Journal of Agricultural Economics, Current Anthropology, Eastern Economic Journal, Economic Inquiry, Economic Journal, Economics Letters, Experimental Economics, Evolution and Human Behavior, Evolutionary Psychology, Games and Economic Behavior, Journal of Applied Econometrics, Journal of Applied Social Psychology, Journal of Behavioral Decision Making, Journal of Business and Economics, Journal of Business and Economic Statistics, Journal of Economic Dynamics and Control, Journal of Economic Psychology, Journal of Economics and Business, Journal of the European Economic Association, Journal of Labor Economics, Journal of Neuroscience, Journal of Political Economy, Journal of Politics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Regulatory Economics, Journal of Risk and Uncertainty, Journal of Socio-Economics, Journal of Theoretical Politics, Management Science, Journal of Theoretical Politics, Organizational Behavior and Human Decision Processes, Proceedings of the National Academy of Sciences, Psychology and Economics, Public Choice, Quarterly Journal of Economics, Review of Behavioral Economics, Review of Economics and Statistics, World Development, European Science Foundation, Leverhulme Trust, National Science Foundation, South African National Science Foundation, Israeli National Science Foundation, Science of Philanthropy Initiative, SSHRC Canada, TESS.*

**INTERNAL FUNDING:**

**Research:**

"What's In A Name? A Proposal to Measure Racial Discrimination at Virginia Tech." Improving Campus Climate to Support Faculty Diversity and Retention Project, \$3,500. 2003-4.

"Experimental Tests of Nonmarket Allocation Mechanisms," with Rob Gilles. VPI&SU, VPI&SU, College of Arts and Sciences, Small Grant, \$2900. 1992-95.

"Gender and Cooperative Behavior in Economics Laboratory Experiments." Wayne State University Research Grant. With Philip Grossman. \$2300. 1991-92.

"Statistical Analysis and the Design of Economics Experiments." VPI Creative Matching Grant. \$2000. 1988.

"A Comparison of the Impact of the Regulatory Environment upon US and Canadian Electric Utilities," with A. Vining. Supported by the Department of Industry, Trade, and Commerce, Ottawa, and the Division of International Business, U.B.C. \$2,150. 1981.

**Equipment, teaching development, other:**

"An Experimental Approach to Recruiting Under-Represented Groups in Economics," 2013 IIDEA Grant: Liberal Arts. \$3,000.

"Implementing Participatory Exercises in Large Economics Lecture Classes via Student Interaction with Market Simulations Enabled by Wireless Technology." *Center for Innovation in Learning*, Virginia Tech. \$58,000. 2000-2002.

"Laboratory for the Study of Human Thought and Action." With James Weaver. *ASPIRES* grant for equipment funding. \$40,000. 2000-2001.

VPI&SU Teaching-Learning Grant, 1993-94, to develop experimental exercises for use in teaching Principles of Economics and other undergraduate courses. With Sheryl Ball.

VPI&SU Affirmative Action Incentive Grant "Improving the Environment for Women Faculty at Virginia Tech," 1991-92. Used to found the Organization of Women Faculty, a support group for women faculty and to aid in the retention of women faculty at Virginia Tech.

VPI&SU Teaching-Learning Grant, 1990-91, to develop courses in race and gender issues in economics. (Course was taught for the first time in Fall, 1991, and has been approved as a permanent course.)

"Improving the Environment for Women Faculty at Virginia Tech," Affirmative Action Incentive Grant, 1991-92. To develop a support group for women faculty to aid in the retention of women faculty at Virginia Tech. \$1,000.

**TEACHING:**

**Dissertations and Theses Supervised:**

Zoey Zhengzheng Wang, "Experiments in Public Policy." PhD Dissertation, Texas A&M University, 2016.

Haley Harwell, "Experiments in Altruism and Charitable Giving." PhD Dissertation, Texas A&M University, 2016.

Ajalavat Viriyavipart, "Experimental Tests of Global Games Theory: Coordination, Bargaining and Entry Games." PhD Dissertation, Texas A&M University, 2015. (Alex Brown, Co-Chair).

Yue Zhang, "Time Preference and Addictive Consumption: Experimental and Theoretical Approaches." PhD Dissertation, Texas A&M University, 2015.

Michael Haydel, "Essays in Behavioral and Experimental Economics: Time Preferences and Risk Measures." PhD Dissertation, University of Texas at Dallas, 2013.

Natalia Candelo-Londono, "Field Experiments on Decision Making by Current and Potential Immigrants." PhD Dissertation, University of Texas at Dallas, 2012. (with Rachel Croson).

Sheheryar Banuri, "Three Essays on Corruption: Experimental Evidence on the Effects of Anti-Corruption Policy on Individual Behavior." PhD Dissertation, Public Policy and Political Economy, University of Texas at Dallas, 2011.

Tara Larson Brown, "Strategic Ignorance in the Lab and the Field." PhD Dissertation, University of Texas at Dallas, 2010. (Co-Chair with Rachel Croson.)

- Angela de Oliveira, "Three Essays on Individual Heterogeneity in Social Preferences." Ph.D. Dissertation, University of Texas at Dallas, 2009. (Co-Chair with Rachel Croson).
- Vera Holovchenko, "Essays in Entry into Characteristic and Geographical Spaces." Ph.D. Dissertation, University of Texas at Dallas, 2008 (Co-Chair with Barry Seldon)
- Mana Komai, "An Economic Theory of Leadership." Ph.D. Dissertation, Virginia Tech, 2004.
- Matt Parrett, "The Give and Take on Restaurant Tipping." Ph.D. Dissertation, Virginia Tech, 2003. (Co-chair with Mark Stegeman).
- Mark McLeod, "Essays in Educational Economics and Industry Structure." Ph.D. Dissertation, Virginia Tech, 2003. (Co-chair with N. Lutz).
- Evan Moore, "An Investigation into the Demand for Service Contracts." Ph.D. Dissertation, Virginia Tech, 2002. (Co-chair with N. Lutz)
- Mark Frascatore, "Essays on Optimal Tenure Choice and Collusive Behavior in Contract Negotiation Models." Ph.D. Dissertation, Virginia Tech, 1994. (Co-Chair with H. Haller).
- Gail H. Hafer, "The Impact of Customer Mix on the Cost of Capital of Utilities," Ph.D. Dissertation, Virginia Tech, 1986.
- Emmanuel Tsiritakis, "The Cost of Scale Inefficiency in the Canadian Brewing Industry: A Multi-Product Cost Function Approach," Ph.D. Dissertation, Virginia Tech, 1987.
- Steve Nehrt, "RPM and Exclusive Territories: A Comparison," MA Thesis, Virginia Tech, 1987.

#### **Dissertation Committees :**

##### **Virginia Tech:**

- |                                   |                            |
|-----------------------------------|----------------------------|
| Joanna Leleno, 1987 (IE/OR)       | Stelios Corres, 1993       |
| Edward Zayicek, 1990              | Pamela Peele, 1994         |
| Nancy Meade, 1990 (Accounting)    | Kyungdong Hahn, 1995       |
| David Albrecht, 1990 (Accounting) | Lisa Rosenberry, 1995      |
| Hanin Abdallah, 1991              | Farhad Ameen, 1996         |
| Partha Sengupta, 1991             | John Yan, 1999             |
| Fahad Khalil, 1991                | Cathleen Johnson, 2000     |
| Kent Poff, 1991 (Accounting)      | Shabnam Mousavi, 2002      |
| Bipasa Datta, 1991                | Narine Badasyan, 2004      |
| Richard Milam, 1991               | Subhadip Chakrabarti, 2004 |
| In-gyu Kim, 1992                  | Christian Rojas, 2005      |

##### **University of Texas at Dallas:**

- Priyanka Singh (Economics), 2008
- Yufei Ren (Economics), 2010
- Suzie Hergenrader (Public Administration), 2010
- Mohammed El-Komi (Public Policy and Political Economy), 2010
- Ericka Scherenberg-Farret (Economics, 2014)
- Malcolm Kass (Economics, in progress)

##### **Texas A&M University**

- José Castillo, 2015
- J. Forrest Williams, 2014
- Chantery J. Murphy (Sociology) 2016
- Daniel Stephenson 2017
- Billur Aksoy (co-advisor, in progress)
- Noah Bacine (advisor, in progress)

Ada Kovaliukaite (co-advisor, in progress)  
 Abigail Perralta (member, in progress)  
 Wei Zhan (advisor, in progress)  
 Bachir Kassas (external member)  
 Peilu Zhang (external member)

**Other:** Natalia Jiménez, University of Alicante, Spain, 2008

**Courses Taught:**

Principles of Economics (micro: class size 50-500)  
 Microeconomics (undergraduate intermediate and MBA)  
 Public Economics (undergraduate)  
 Industrial Organization (undergraduate and graduate)  
 Experimental Economics (undergraduate and graduate)  
 Regulated Industries and Public Enterprise (graduate)  
 Antitrust Economics  
 Gender, Race and Poverty  
 Managerial Economics (undergraduate and MBA)  
 Research Design and Grant Writing for the Social Sciences (graduate)  
 Survey/Research Design (PhD)  
 Experimental Economics Reading Group (faculty and graduate students)  
 Topics in Experimental Economics: Risk

**Additional Teaching Development Activities:**

“Using Our WITS: Adapting Research Experiments for Teaching Economics.” With Sheryl Ball. Diggs Teaching Scholar Roundtable, September 10, 2004.

Group Facilitator, presenter for “Experiments Improve Learning in Large Principles Classes: Using Our WITS,” and facilitator for “Asymmetric Information and the Incentive for Fraud: The Endrun Game.” NSF Sponsored Workshop on Classroom Experiments in Economics.” Williamsburg, VA May, 2004.

Group facilitator, and co-presenter of “Further Progress on a Wireless Interactive Teaching System.” (with S. Ball). Classroom Games: NSF Sponsored Workshop on Classroom Experiments in Economics.” Tucson, AZ, May 16-17, 2003.

Group facilitator, and presenter of “WITS: A Wireless Interactive Teaching System, “ at Classroom Games: NSF Sponsored Workshop on Classroom Experiments in Economics.” Williamsburg, VA, May 17-19, 2001. (with S. Ball)

Presented: “Stars Upon Thars: Inducing Discrimination in the Classroom,” at a conference on *Classroom Experiments in Economics*, Charlottesville, Virginia, September 30, 1995,

Participant, "Laboratory Experiments for Undergraduate Instruction in Economics," seminar sponsored by the National Science Foundation, Tucson, Arizona, August 19-21, 1993.